

One of Europe's best-known and in-demand social media consultants

PROFILE • SERVICES • RATE CARD



Profile

Matt Navarra is one of the UK's most well-known and in-demand social media consultants.

With 15+ years of industry experience, Matt has worked with some of the world's most popular brands.

Earlier in his career, Matt was Director of Social Media at global technology news and events company The Next Web, and was a Digital Communications Advisor for the UK Government.



@mattnavarra 💝

120k+

followers



@matthewnavarra 💝

15k+

followers



@mattnavarra 💝

8.5k+

followers



@mattnavarra

21k+

followers



Previous clients

Meta

Google

moz://a





monzo









Media appearances

Matt Navarra is one of the world's well-known social media industry experts. His expert opinions and insights are frequently sought by top international TV, radio, and online news channels.

PREVIOUSLY APPEARED ON















The New York Times

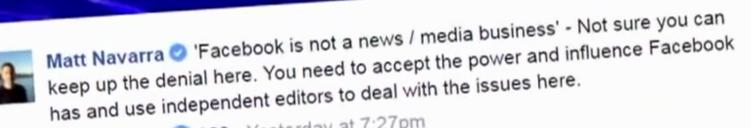




BuzzFeed







Like · Reply · O 880 · Yesterday at 7:27pm

View previous replies

Mark Zuckerberg People share and read a lot of news on Facebook, so we feel a great responsibility to handle that as well as we can. But remember that Facebook is mostly about helping people stay connected with friends and family. News and media are not the primary find it odd when people insist we call ourselves a news or media ampany in order to acknowledge its things people do on Facebook

importance. We are also serious about building software for companies, but we don't call ourselves an enterprise software company. And we are serious about building planes to beam internet access, but we don't call ourselves an aerospace company. We care deeply about all these

ELECTION OF DONALD TRUMP ild technology to enable all

FACEBOOK, "FAKE NEWS" & FREEDOM TRUMP, ZUCKERBERG ADDRESS SOCIAL MEDIA'S ROLE IN ELECTION







Media commentaries



Oh heck - when politicians become unwanted brand ambassadors

READ



Can celebrities control their image online?

READ



No Evidence for 'Injection Spiking' in UK, Police and Security Experts Say

READ



Pricing

CONSULTANCY

Day rate

£on request

Half day rate

£on request

BESPOKE SOLUTIONS

Enquire for details

SPONSORED POSTS



Twitter (120k+ reach)

£on request



Facebook Group (28k+ reach)

£on request



Instagram feed or story (8.5k+ reach)

£on request



LinkedIn (21k+ reach)

£on request



Event speaker

Matt Navarra is a lively, opinionated social media industry personality on the conference and events circuit. His fast-paced, high-energy delivery style makes him a crowd-pleasing figure at many of the world's most popular social media and technology conferences.

Matt is also available to book as a guest speaker or panel member for online events and webinars.



PREVIOUS EVENTS

Social Media Week, Social Day, TNW Conference, and more.

PREVIOUS WEBINARS

Hootsuite, SocialBakers, ContentCal,

PRICING

Upon request

WATCH A WEBINAR



Testimonials



TAMI HOFFMAN

Head of News & Archive

ITN Productions

Matt knows what he is talking about! In a field weighed down by jargon and buzzwords he is refreshingly direct and grounded by real world experience. We worked together on a digital consultancy project – running focus groups, interviewing experts and costing up practical options. It was a really positive experience with great client feedback, and I would happily work with Matt on future projects.





CATHERINE CHEW

Deputy Director

FDA Division of Drug

Information

Matt was recommended to us at a social media event we attended. He was very responsive with communications and accommodating our needs, restrictions, and timeline. His experience and industry knowledge were key to providing us with actionable recommendations on how we could adjust our future strategy. It was a pleasure working with him and we highly recommend him to anyone looking for social media guidance.



Testimonials





KAREN TOWNSEND Social Strategy Lead EMEA TikTok

As an influential and highly regarded social specialist, Matt brought his experience and knowledge to an event I organised with such energy and professionalism. Our attendees walked away inspired and felt they gained really valuable insight (and tips!) they could implement on their own channels. I'd highly recommend Matt, he's engaging, knowledgeable and a very talented speaker.





JUSTINE BOWER Director of Communications Global

We were lucky enough to have Matt join our Social Media Week at UKTV and talk to the team about the future of social media. Matt is extremely knowledgeable and insightful about both the big picture and the working detail of social and digital communication. He creates forums for sharing knowledge and best practise, which is very welcome in a fast moving industry.



Testimonials





MARIE MUSTEL

Global Head of Marketing

Google

We had the chance to meet with Matt through our creative agency in the context of a Social Media event in Paris. With the ambition to get an expert's council, we collaborated with Matt in the form of a 1-month consultancy. By means of a full audit, he provided valuable insights and actionable recommendations, in particular on how to enhance our operations. As a social media expert who understands the needs and standards of large corporations, working with Matt was a positive and worthwhile experience that we'd recommend to anyone looking for social media consultancy work.



Love you too Twitter 😘







Geekout is Matt Navarra's popular suite of content channels for social media professionals and geeks.

Founded in 2018, Geekout now includes Matt's popular 'Geekout' group on Facebook, the hit 'Geekout with Matt Navarra' podcast, and his fast-growing, free, weekly Geekout Newsletter.











Newsletter

Podcast

Facebook Group



Geekout Newsletter

The World's Most Useful Newsletter for Social Media Professionals

Geekout is the most comprehensive weekly roundup of all the latest social media industry news, tips, tricks, new tools, and features.

It includes Matt's expert analysis, insights, and opinions on the biggest stories making headlines each week.

19,000+ social media geeks ♥ it!









20k+

subscribers

50%

open rate

30%

click rate

Weekly

frequency



PREVIEW GEEKOUT NEWSLETTER

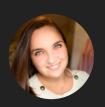
Geekout News/etter



If I had to recommend one newsletter to follow for any social media or digital marketing manager, it would be this one! I wait for it each week and it has never failed to impress me

@MattNavarra is amazing, and that's a fact

@



Jade Hill @JadieHill

Absolutely fab first newsletter form the brilliant @MattNavarra. Literally every social media managers dream with all content (which is relevant for everyone!) in one place! I'll look forward to checking my emails on Friday's now!



Your newsletter makes our Friday mornings. 💙



Mari Smith @MariSmith

Haha, @MattNavarra ! Your email newsletter is one of the very few regular ones that I skim fully.

https://getrevue.co/profile/geekout...



Emma York Fresh Approach

@FreshApproachPR

The Geekout newsletter from @MattNavarra is not the best thing since sliced bread It is the sliced bread



Ben Shute

@Ben_Shute

If you're not subscribing to @MattNavarra's Geekout newsletter, you should be. One of the most comprehensive social media wrap ups every week.



Geekout Newsletter

Geekout Newsletter has a range of sponsorship options available.

BENEFITS

- Industry-leading newsletter open (50%) and click (30%) rates.
- Your branding in Geekout newsletter header
- 1x premium ad spot every week
- New sponsor @mentions across all @MattNavarra social channels (150k+ followers)
- Previous sponsors: Khoros, Hootsuite, SkedSocial, Emplifi
- Previous Advertisers: MarketingBrew,
 BrandWatch, Social Media Week

RATES

- 4 issues / 1 month
 Price on request
- 12 issues / 3 months

 Price on request
- 24 issues / 6 months

 Price on request
- 48 issues / 12 months

 Price on request





A MESSAGE FROM OUR SPONSOR, EMPLIFI

Emplifi Summit '21: The Infinite Experience

Don't miss the first ever Emplifi Summit, a virtual event for digital marketing, commerce, and customer experience professionals.

Hear all about: Omar Johnson on the anatomy of big ideas; Mark Zablan on the power of empathy in business; Transforming the customer experience with Bath and Body Works Arabia and Facebook, and How Mercy Ships increased its social media presence... and lots more.

summit.emplifi.io • Share

STANDARD AD

Make your product stand out with a letterbox graphic and space to let Geekout readers know exactly what you have to offer, in a box that highlights your message.

£ Price on request

- Best value ad
- Middle section
- 50 words
- Include an image (optional)



Tool of the week

Free and Private Image Redaction in the Browser

REDACT · PHOTO

redact.photo

Want to share an image but need to hide private info in it first? This tool takes the pain out of a problem we've all had at some point. And the creators assure us that editing happens in your browser, so you don't need to share the original image with them.

redact.photo • Share

SPOTLIGHT AD

Whatever you're promoting (an app, an event, a report etc), Geekout can highlight it as its featured product of the week.

£ Price on request

- Middle section
- 50 words
- Include an image (optional)



ONE DAY.

Office) had a <u>very weird week</u>. And

LinkedIn joined in the <u>fun on Twitter</u>...

And The Social Network 2 <u>teaser trailer is out</u>

This is a second of the second

WIN SOCIAL MEDIA WEEK TICKETS

Fancy winning a Premium Pass to <u>Social</u> Media Week - London? I got you.

I've been gifted FOUR Premium Passes to SMWLDN's virtual (online) event taking place next week.

HIDDEN GEM AD

Break cover on something our readers might not otherwise have heard about, with this stand-out text-only ad format.

£ Price on request

- Most popular ad spot
- Top section
- 25 words
- Optional 2:1 image





Issue #71 • View online

Read this newsletter on the web for the best experience

Hello, geeks!

First off this week... This might be the <u>best</u> 'worst' review I will ever get

Also...

What will be the BIGGEST trends on social media in 2022? <u>Hootsuite's Social</u>

<u>Trends report</u> is out with all the answers!

[Ad]

FIRST CLICK AD

Grab our readers' attention as soon as they open the newsletter and you could be their first click out from that week's edition.

£ Price on request

- Most clicked ad
- Very top of newsletter
- 25 words







A global look at the State of Digital in 2021

This section of the newsletter is sponsored by Hootsuite

www.hootsuite.com • Share

There are plenty of reports out there that give you a narrow view of the state of social media, but <u>Digital 2021</u> from Hootsuite and We Are Social takes a truly global approach. It analyses digital, social, and mobile data from every

EDITORIAL AD

The perfect format for telling your story in more depth with a concise, branded article that blends naturally into the flow of the newsletter.

£ Price on request

- Most impactful ad spot
- Middle section
- 150 words
- Include an image (optional)



Geekout Podcast

The Hit Podcast for Social Media Professionals

The 'Geekout with Matt Navarra' podcast dissects the latest social media platform news, featuring interviews with some of the biggest names in the industry.







35k+

45-60

6

Downloads

minutes

episodes / season

Featured on Apple and Spotify as **New & Noteworthy** and **Top Tech Podcast**.

Peak Apple Podcasts chart positions: Top 5 UK & Ireland, Top 10 Europe, Top

20 U.S & Canada.

LISTEN ON ANCHOR.FM



Geekout Podcast

PAST GUESTS INCLUDE



Andrew 'Boz' Bosworth Chief Technology Officer Meta





Damian Collins Member of Parliament **UK Government**



Sara Beykpour Director of Product Twitter



Will Cathcart Head of WhatsApp WhatsApp



Vishal Shah Head of Product Instagram



Geekout Podcast Sponsorship

BENEFITS

- Associate your brand with a criticallyacclaimed podcast
- Sponsor's branding on all podcast artwork
- 1x 60 sec presenter-read ad spot in every episode
- Sponsor mention at the start and end of every episode
- Sponsor mention and link in podcast episode description
- Sponsor @mentions across all
 @MattNavarra social channels every
 week (150k+ followers)

RATES

• Flagship season sponsor (6 episodes)

Price on request

BESPOKE OPTIONS

 Branded / Sponsored Twitter Spaces events hosted by Matt Navarra
 Price on request



Geekout Podcast Advertising

BENEFITS

- Feature your ad in a critically-acclaimed podcast
- Choose from a range of podcast ad spot options to achieve your objectives
- Expert ad placement and copy advice included

RATES

- 30 second ad spot
 - £ Price on request
- 60 second ad spot
 - £ Price on request



Geekout Facebook Group

The Social Media Geekout is one of the most popular groups for social media managers + marketers on Facebook.

With over 28,000 members, Geekout is a buzzing community of social media / digital marketing professionals discussing all the latest industry news, updates, tools, apps, features, tips, tricks, and more.









28k+

active members per month 1k+

community posts per month

5k+

comments per month

10k+

reactions per month



VISIT FACEBOOK GROUP

Geekout Facebook Group Advertising

BENEFITS

- Reach up to 28,000+ engaged community members
- Get your message in front of leading social media professionals from across the world.
- Community members manage social for the world's biggest brands including: McDonalds, Red Bull, L'Oréal, Marvel, Disney, Netflix

RATES

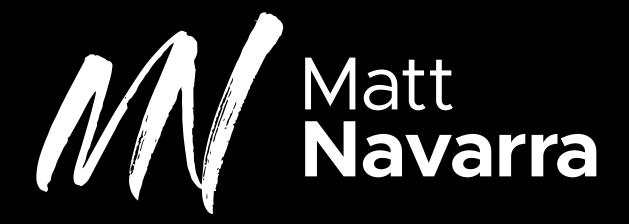
Sponsored post (pinned to top of group)

£ Price on request

BESPOKE OPTIONS

Available on request
 e.g. Facebook Live events in the community





Get in touch for further information, bookings, and media requests.

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Twitter: <a>@mattnavarra

